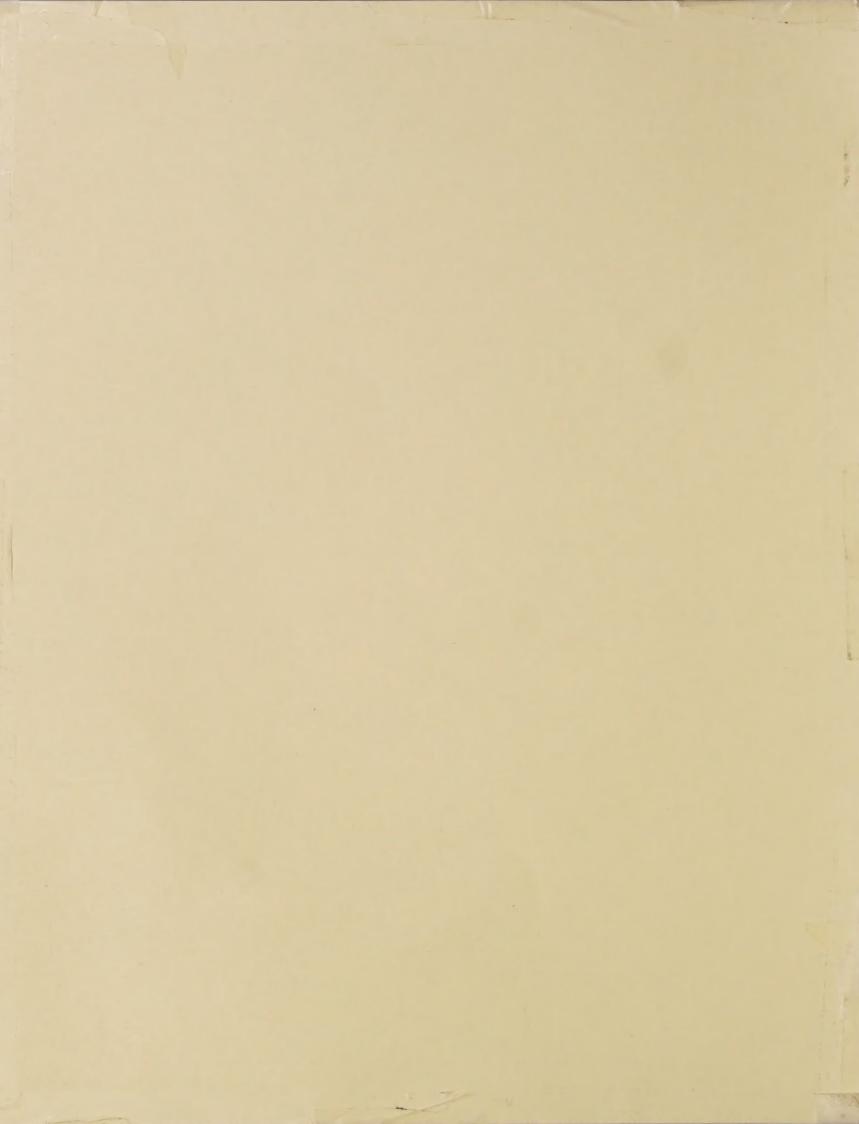
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U.S. Department of Agriculture • Foreign Agricultural Service • Washington, D.C.

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MAY 9 '84

horticultural products

Approved by the World Agricultural Outlook Board . USDA

FHORT 4-82 October 1982

### HORTICULTURAL PRODUCTS REVIEW

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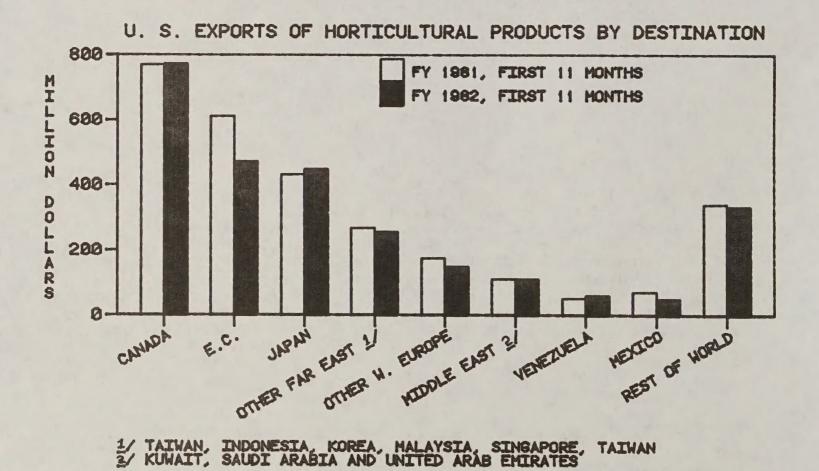
## EXPORT SUMMARY

U.S. exports of horticultural products during the first 11 months of fiscal year (FY) 1982 (Oct. 1981-Aug. 1982) were \$2.6 billon, down 6.7 percent from the same period in FY 1981. Increased export earnings from several items including fresh vegetables (other than potatoes), oranges, canned corn, walnuts and dehydrated vegetables did not compensate for declines in earnings of \$91 million for almonds, \$31 million for hops and hop products, \$30 million for canned fruit, \$19 million for dried fruit and lower earnings from most fresh fruit items other than oranges and pears. The declines in almonds and hops were because of lower export prices, but for the other items the quantity shipped was also lower.

For further information on items in this circular contact the Horticultural and Tropical Products Division, (202) 447-6590. All measures in this report, unless noted otherwise, are metric, one kilogram (kg)=2.2046 pounds, 1 metric ton=2.204.62 pounds, 1 liter=0.2642 gallon, and 1 hectare=2.471 acres.

Almost three-quarters of the decline in export sales during FY 1982 is attributable to the \$141 million slide (23 percent) in horticultural product exports to the European Community (EC). Sharply lower prices for almonds and hops accounted for a great portion of this drop. Other contributing factors included EC production subsidies which cut into U.S. exports of canned and dried fruit and heavier Israeli competition for avocado sales. Other markets where exports declined include other Western Europe, Mexico and Taiwan. Export sales to Japan, Venezuela, and Singapore were up. Exports to Canada, the largest market for U.S. horticultural exports, held about even.

U.S. exports of horticultural products in August, 1982 totaled \$199 million, down 3.6 percent from August, 1981. Substantial increases in export earnings from dehydrated potatoes and onions, almonds, canned corn, grapes, fresh blueberries and strawberries, and hops were not sufficient to offset declines in exports of lemons, dried fruit, citrus juices and avocados.



## MARKET ACCESS AND OPPORTUNITIES

--The Dominican Republic imposed a one-year prohibition on certain agricultural imports August 18, 1982, to correct a balance of payments deficit. The decree covers almost all horticultural products, including fresh, frozen, and dehydrated vegetables, fresh apples, pears, grapes, cherries, and strawberries, almonds, walnuts, pistachios, raisins, canned peaches and pears, catsup, beer and wine. Exceptions will be granted for imports intended for diplomats accredited in the country, and for foreign technicians under special and reciprocal agreements.

--An unofficial boycott of French brandy is being launched by the Hong Kong Manufacturer's Association in retaliation for trade sanctions imposed on Hong Kong quartz watch exports to France. Hong Kong imported 6.1 million liters of brandy from France in 1981, accounting for 98 percent of its total brandy imports, and was the top export market for the French product. If the French government does not give concessions on Hong Kong watches, and the boycott is continued or broadened, opportunities could arise for increased sales of U.S. wines and brandy.

--Colombia enacted new restrictive import requirements for most horticultural products on September 7, 1982. Imports subject to these new rules need the prior approval of the Ministry of Agriculture and the Marketing Institute (IDEMA) in addition to the usual approval of the Foreign Commerce Institute (INCOMEX). This prior approval requirement is intended to restrict imports, especially when domestic products are available or foreign exchange is scarce. Preferential exemptions are granted for imports from Chile, Argentina, Brazil, Mexico, Paraguay, and Uruguay.

This new import system applies to potatoes, other fresh vegetables, frozen and canned vegetables, catsup, fresh grapes, pears, cherries, plums, and berries other than strawberries, dried fruit, canned fruit, fruit juices, almonds and other tree nuts, and wine.

### MARKET PROMOTION ACTIVITIES

--Five members of the Western Growers Association, the newest cooperator in the FAS market development program, completed a two-week survey trip to selected Asian countries on September 18, 1982. The purpose of the trip was to explore the potential for expanded exports of fresh produce from Arizona and California to Taiwan, the Philippines, Indonesia, Malaysia, and Singapore. These countries purchased \$73 million worth of U.S. fresh fruits and vegetables in 1981. A report will be prepared by the association on the team's findings. In addition, the association plans to have a trade exhibit in Singapore, and possibly in Kuala Lumpur, in September 1983.

--U.S. foods are to be featured at two supermarket chains in the Middle East in early 1983. Jointly sponsored by FAS, these promotion events will be carried out in four Safeway Supermarkets in Saudi Arabia from January 30 - February 12, 1983, and two K.M. Brothers food stores in the United Arab Emirates from January 23 - February 6, 1983. U.S. exporters interested in these promotions should contact the following individuals for further information:

Ralph Heaton
Merchandising Manager
Tamimi & Fouad Food Co. (Safeway)
P.O. Box 146
Dhahran, Saudi Arabia
Telex: 670374 SAFWAY SJ

K. M. Bhatia
General Manager
K. M. Brothers
P.O. Box 2044
Dubai, United Arab Emirates
Telex: 45598 KMBROS EM

--Despite a high tariff, Ocean Spray, a contractor under the FAS export incentive program, and Chi Hsiang Co., Ltd. launched a promotion program to introduce a 20 percent cranberry juice drink in Taiwan. The program includes prime time television, a half-page color newspaper ad, extensive point-of-sale promotion, and tastings in restaurants. Seventy percent of the juice is being sold in restaurants, and the initial sales response has been positive.

Exports of California table grapes to offshore markets was 28,500 metric tons valued at \$34.8 million in the 1981/82 season. This season, the California Table Grape Commission, an FAS cooperator, intends to help push export shipments to an even higher level through vigorous promotional programs. The commission believes that significant potential exists for continued sales growth through the expansion of current markets and further development of new markets.

New point-of-sale material, advertising the quality and variety of California grapes, is being produced by the Commission for distribution in the Far East, the largest off-shore market. This material will be used in Japan along with an aggressive promotional campaign to service retailers and wholesalers. The new Flame Seedless grape, as well as the Thompson seedless variety, will command particular attention in this campaign. In Hong Kong, a television campaign will be conducted during the October-December period in addition to distribution of point-of-sale material. Other countries in the Far East targeted for promotional assistance are Singapore, Malaysia, Indonesia, and Taiwan. Bruce Obbink, manager of the Table Grape Commission, will visit most of these markets during a supervisory trip in October and November 1982.

For the first time, the commission will have a promotional campaign in the Middle East, a new but already sizeable market for U.S. grapes. The more traditional markets in Northern Europe will also be serviced with promotional assistance. The fourth major region where promotional activities will be conducted is Central America, primarily Guatemala and Panama. Television will be the principal activity in Guatemala while a newspaper campaign will highlight the program in Panama.

--California raisins have gained a substantial new market in the Republic of Korea. The Korean government eliminated quantitative restrictions on raisin imports July 1, 1981. The California Raisin Advisory Board reports that in the ensuing six months U.S. exports to that country jumped to 1,489 metric tons compared with only 292 tons in the same six month period a year earlier. Due to the tightly controlled market situation prior to liberalization, Korean traders and consumers were not fully aware of the availability and potential uses of California raisins. Consequently, when liberalization occurred, a combination of overbuying by importers and sluggish consumer demand resulted in a chaotic market and lack of reorders.

To help ease this situation, a special promotion campaign was initiated. Organized by the California Raisin Advisory Board with assistance from three major California packers and FAS, this campaign featured television, magazine and newspaper advertising extolling the availability, quality and nutritive value of California raisins. The campaign also included retail-level activities promoting consumer packages. The market situation is now stabilized and the California industry reports importers are reordering. It is anticipated that a substantial growth in exports to Korea will take place over the next few years.

# COMMODITY UPDATE

--Israeli citrus exports during the 1982/83 season are expected to reach 46 million cases according to the Citrus Marketing Board. This is substantially above the nearly 41 million cases shipped to export markets in 1981/82. The 1981/82 season was marked by unusually hot weather early in the year which resulted in a very large proportion of culls being diverted to processing facilities. The 1982/83 export season began September 21 with the shipment of 40,000 cases of early grapefruit to Western Europe. The Board proposes to export 300,000 cases of early grapefruit weekly from late September through mid October.

--Spain's first official estimate of 1982/83 citrus production places the new season crop 1.5 percent above the 1981/82 harvest. However, drought conditions and scattered hailstorms have reportedly caused some quality problems. Data are as follows in metric tons:

	1981/82	1982/83
Sweet oranges	1,629,000	1,692,450
Bitter oranges	18,000	19,440
Tangerines	838,650	838,650
Lemons	450,000	426,500
Grapefruit	10,000	11,650
Total	2,945,650	2,988,690

--U.S. restrictions on the import of Mexican citrus were partially lifted in September. Following reports of a disease identified as a mild strain of citrus canker on lime trees in the state of Colima, the USDA had placed an embargo on imports of all fresh citrus from Mexico in July. The bacterial disease which caused lesions on the lime trees is not present in the United States and there is no known treatment. Recently completed joint U.S.-Mexican surveys indicated that the disease is confined to the state of Colima. In order to prevent further spread of the disease, the Mexican government has imposed an internal quarantine on Colima's citrus.

Commercial shipments of Mexican oranges, grapefruit and tangerines grown outside of the state of Colima are now importable into the United States under certain conditions. Such fruit must enter the United State only after it has been properly dipped in a chlorine disinfectant, is free of leaves and other debris, and has a USDA phytosanitary certificate and a certificate showing the Mexican state of origin. Entry applies only to commercial shipments; citrus in private channels is still prohibited. A second, more intensive, joint U.S.-Mexican survey of all lime areas in Mexico continues in progress. If results of this survey are also negative, lemons and limes may be allowed to enter the United States under the same conditions outlined above for other citrus varieties.

--Mexico's early plantings of vegetables--especially tomatoes, cucumbers and sweet peppers--in Northern Sinaloa State experienced some rain and severe wind from Hurricane Paul which moved through the area on the morning of September 30th. The planting period for many vegetables in the area was ongoing throughout the month of September. Damage to these plantings could delay the beginning of the 1982/83 shipping season in December. The United States is the principal market for vegetables grown in the affected area.

--Turkey has decided to raise its export tax on raisins from one to 15 Turkish lira per kilogram (about 4 cents per pound). The increase was apparently in response to complaints from some delegates at the International Sultana Conference that Turkish offers on new crop raisins were too low. The higher export tax is intended to keep Turkish prices for no. 9 raisins at or above \$950 per metric ton.

Turkey also increased the export deposit tax for dried figs and products from 15 to 20 Turkish lira per dollar. The devaluations of the lira against the dollar over the past year, however, have caused the new export tax in terms of dollars to actually fall about 1 percent below a year ago.

In order to fight inflation, Turkey has decided to limit initial cash payments to growers delivering their crops to farm sales cooperatives to 25 percent of the support price. The balance is to be paid in 3 installments within 6 months. This new policy will affect raisins and dried figs as well as other commodities and may encourage sales to the private trade at prices below official support levels.

--Italian canned fruit output this year is expected to nearly equal the 1981 level, but unfavorable weather has affected quality. This, coupled with negligible carry-over stocks and strong competition from the fresh market for fruit are causing market prices to rise.

While total canned peach production is forecast at the reduced 1981 level of 48,000 metric tons, production of peach halves should decline because of the reduced availability of good quality fruit. For the same reason, imports of diced peaches for fruit mixtures should increase. This year's canned pear output is expected to decline about 5 percent from the 1981 level to about 58,000 tons.

--Taiwan's canned asparagus production and exports will be down in 1982. Official Taiwanese sources recently announced revised 1982 targets for asparagus for canning and export of 53,000 metric tons. This compares with actual output of asparagus for canning of 64,000 tons and exports of 83,900 tons in 1981, a year in which stocks of canned asparagus were brought down considerably. The lower production level is largely in response to a smaller crop area. Total planted asparagus area was reduced from 12,400 hectares in 1981 to 11,296 hectares in 1982. This reflects the squeeze in grower profit margins which has resulted from essentially constant grower contract prices over the past 3 years while, at the same time, production costs have been increasing sharply.

The impact of the revised canned asparagus outturn and export targets on the official 5-year production and sales plan is not yet known. It had been anticipated that the annual goal for each would be set at 64,000 tons. Plan projection figures are expected to be released shortly.

Most of Taiwan's canned asparagus exports go to Western Europe (about 90 percent in 1981). The United State's share was 2 percent in 1981 compared with 4 percent during 1980.

--The U.S. International Trade Commission (ITC) vote is split on mushroom imports from China. On September 21, the ITC vote was split 2 affirmative and 2 negative on the issue of whether increasing imports of chinese mushrooms are a significant cause of material injury to the domestic industry. The ITC initiated an investigation of this matter on June 30, 1982 under Section 406 of the Trade Act of 1974. China is the largest supplier of U.S. canned mushroom imports which, in total, now make up 52 percent of apparent U.S. consumption.

Those Commissioners finding market disruption recommended a 21 million pound (9,525 metric ton) annual import quota on Chinese canned mushrooms for a duration of three years. A final report by the ITC which will include this recommendation is to be delivered to the President by September 30. He will then have 60 days to make a determination on the case.

--U.S. processed tomato imports were \$104.2 million in the 1981/82 marketing year (August-July), a four-fold increase over the year before when \$23.8 million was imported. The 1981/82 import total consisted of: tomato paste--\$70.7 million, canned tomatoes--\$30.2 million, and tomato sauce--\$3.3 million.

Tomato paste imports reached 85,700 metric tons during 1981/82 compared with only 14,600 tons the previous season. Taiwan was the major source of U.S. paste imports with 22,800 tons. Mexico, usually the leading origin, slipped to second during 1981/82, although still rising considerably in tonnage terms from the year before. US imports of Mexican tomato paste during 1981/82 are estimated at 16,800 tons. Other important suppliers included Portugal--12,100 tons, Italy--10,100 tons, and Israel--8,900 tons. Imports of canned tomatoes amounted to 71,400 tons during 1981/82 of which 34,800 tons came from Italy, 23,800 tons from Spain, and 9,700 tons from Israel. Israel supplied 86 percent tons of the total sauce imports of 6,380 tons. Portugal was a distant second with 550 tons.

The sharp upsurge in U.S. processed tomato imports in 1981/82 was caused by short U.S. processing tomato crops in 1980 and 1981.

--Colombia's Export Tax Rebates (CAT) for fruit, vegetables, cut flowers, and nursery products will be increased on January 1, 1983. The rebates currently in effect and those scheduled to apply in the new year are as follows:

One and the	Percentage o	of FOB Value
Commodity	1982	1983
Cut fresh flowers	4	5
Live Plants	0	15
Potatoes	5	15
Fresh/frozen vegetables	9	15
Fresh bananas/plantains	5	10
Other edible fruit	12	15
Food preparations and drinks	0	15

The CAT rebates are subsidies designed to encourage increased exports. They are calculated as a percentage of FOB values. It is estimated that the CAT cost, for all commodities, to the Colombian Government in 1983 will be double that of the \$122 million in 1982.

--Israeli avocado production continues to expand in response to a steady growth in bearing avocado area and favorable growing conditions. The 1982/83 avocado crop is estimated at 52,000 metric tons, 40 percent above a year earlier. With bearing area projected to increase annually by at least 1,000 hectares over the next five to six years, Israeli avocado outturn is expected to approach 90,000 metric tons in the late 1980's.

Since domestic consumption of avocado accounts for no more than 15 percent of production, increased availabilities will be largely destined for export markets. Avocado exports in 1981/82 (October-March) are estimated at 31,000 metric tons, up dramatically from the 6,600 tons exported from the short 1980/81 crop. Exports in 1982/83 are projected at 44,000 tons. Promotional efforts will be stressed in traditional export markets of Western Europe. Israel is normally a heavy supplier of avocados to Europe during the winter and early spring period. France is the dominant market, accounting for nearly 90 percent of the \$28.1 million total export value in 1980. Other important markets include the United Kingdom and West Germany.

# WORLD ALMOND AND FILBERT SITUATION

Almonds: World commercial almond production for 1982 is currently estimated at 258,300 metric tons. This represents a 15 percent decline from the 1981 record volume but, if finalized at this level, it would become the second largest crop to date. Spain's 1982 almond crop is expected to be 25 percent smaller than the record 1981 harvest due to severe drought in the principal growing areas. Heavy rains resulting in poor pollination were partly responsible for smaller crops in both Italy and Morocco. Also, many of Morocco's almond trees were badly damaged or destroyed during the 1981 season by prolonged drought and severe insect and fungus infestations. Although Italian groves escaped permanent injury from a severe 1982 drought, some fruit droppage did occur.

Favorable growing conditions prevailed during the 1982 season throughout the almond growing areas of Portugal, Turkey and the United States. Portugal and Turkey, however, are the only commercial producers expected to exceed their 1981 output. The U.S. crop is expected to be down 10 percent from the record 1981 outturn of 184,600 tons due to the alternate year bearing tendency of almond trees.

WORLD COMMERCIAL PRODUCTION: ALMONDS, SHELLED, 1977-1981 (1,000 METRIC TONS)

Country	1977	: : 1978	:	1979	:	1980	1981	:September : 1982 1/ : Estimate
Italy Morocco Portugal Spain Turkey United States	1.7 1.6 32.0 8.0	22.0 3.5 3.0 60.0 8.7 82.1		7.0 2.5 2.1 32.0 8.8 170.6		20.0 2.5 5.0 45.0 10.7 146.1	25.0 4.0 3.5 80.0 8.3 184.6	16.0 2.5 4.2 60.0 10.0 165.6
Total	207.3	179.3		223.0		229.3	305.4	258.3

1/ Prelimary.

September 1982

Foreign Production Estimates Division, FAS/USDA

A tremendous build-up of almond stocks from the 1981 crop will more than off-set the worldwide production decline in 1982. As a result, the major almond producing countries entered the 1982 marketing season with 4 percent more almonds than in the previous year. Almond stocks from the six leading producers were an estimated 133,087 tons at the beginning of the 1982 season, up 92 percent from the start of the 1981 season. Both Spain and the United States began the current season with greater supplies than in 1981/82, despite lower production levels. Similarly, Italy began the 1982 season with unusually high almond stocks (11,000 tons), although total Italian availability decreased 13 percent from last year's level.

Earnings of U.S. exports of almonds during the 1981/82 marketing season were \$264.0 million, down 29 percent from the previous season. The decline reflects the substantial reduction in almond prices, as the volume of U.S almond exports increased during that period. During the 1982/83 season, U.S almond exports will be influenced by increased availability.

All leading foreign producers anticipate increased almond exports during the 1982 season, with the exception of Morocco. Low production and higher domestic requirements have precluded exports from that country.

Almond exports from Spain are projected to reach 25,000 tons during calendar 1982, about a 30-percent increase from last year's level. The rationale behind the Spanish optimism is a generally stronger demand from traditional markets (France, West Germany and Switzerland) and relatively large purchases by Algeria, Iraq, and Lebanon during the early months of 1982. Furthermore, Spanish exporters hope to capitalize on the appreciation of the U.S. dollar. Spain continues to encourage almond exports through a 5.5 percent tax refund on exports.

Italian almond exports during the 1982/83 (September-August) marketing year are projected to increase 11 percent from the preceding year, to total an estimated 10,000 tons. Italian exporters were assisted by the European Economic Community Commission's decision to increase the export restitutions on almonds for shipments to third countries from 9.67 to 20 European Currency Units (ECU's) per 100 kilograms (\$21). Despite this adjustment, the bulk of Italian exports during the 1981/82 season went to EC markets.

Portuguese almond exporters are confident that 1982 almond exports will reach 2,000 tons, more than double the 1981 volume. Their expectations are based on ample supplies and lower prices. EC countries should remain Portugal's best customers during 1982.

Tremendous world supplies depressed almond prices during the 1981/82 marketing season. As a result, Spanish prices for 1981 crop almonds are currently 25 to 34 percent below a year ago. Trade sources report the following FOB export prices for almonds with comparative data for 1981:

Almonds	August 1982 Dollars per 100	August 1981 O Kgs, FOB, bagged
Unselected Valencias	237.00	315.00
Larguetas	246.60	365.00
Marconas	274.00	365.00
Unshelled (Mollar)	118.70	180.00

Filberts: Output of filberts by the major world producers is expected to total 382,900 metric tons, 23 percent smaller than the combined volume of 495,300 tons during the 1981 season. Preliminary estimates indicate that Turkey's 1982 crop will be 34 percent below the 1981 level. This substantial drop from last season's record output of 380,000 tons was due primarily to cold, rainy weather during blossoming. Also, the unusually heavy crop harvested in 1981 weakened trees and, as a consequence, adversely affected 1982 yields. Filbert production in Spain is expected to decline for the third consecutive year. Poor pollinating weather, severe drought and a slowdown in expansion of nearly bearing acreage account for the 20-percent decline in the forecast for the 1982 crop.

In contrast, filbert supplies from Italy and the United States are expected to be plentiful during the 1982 season. Italy's 1982 crop is currently forecast to exceed the 1981 volume by 25 percent--reflecting a peak of the two-year production cycle. Excellent growing conditions, a good nut set and new plantings coming into production are expected to result in a record U.S. crop in 1982.

WORLD COMMERCIAL PRODUCTION: FILBERTS, INSHELLED, 1977-1981 (1,000 METRIC TONS)

Country :	1977	:	1978	:	1979	:	1980	:	1981	:September : 1982 1/
Italy	290.0	:	105.0 13.0 305.0 12.7	•	80.0 30.9 290.0 11.8		100.0 24.4 240.0 14.0		80.0 22.0 380.0 13.3	100.0 17.5 250.0 15.4
Total	400.7		435.7		412.7		378.4		495.3	382.9

1/ Preliminary.

September 1982

Foreign Production Estimates Division USDA/FAS

Italian, Spanish, and U.S. filbert exports during the 1981/82 marketing season declined from 1980/81 levels, as these countries faced formidable Turkish competition. In addition, the overall demand for filberts during the 1981/82 season was depressed by competition from plentiful almond supplies. As a result, filbert prices during the 1981/82 season dropped sharply. For example, Turkish filbert exports during the first eight months of the 1981/82 (September-August) season rose 3 percent in volume (totaling 189,661 tons inshell), while the value declined about 39 percent (totaling about \$218.6 million). Traditionally, West Germany purchases about half of the total Turkish exports. Other major buyers of Turkish filberts are the U.S.S.R., France, the United States and Switzerland.

Filbert exports from Italy dropped largely because of reduced shipments of shelled filberts to West Germany. Italian exports during the September 1981-May 1982 period were 10,787 tons inshell (up 32 percent from the first 9 months of 1980/81) and 13,391 tons shelled (down 28 percent). The leading Italian markets were West Germany, France, Switzerland, and the United Kingdom. Further, export prices of Italian filberts bottomed out in December, 1981, averaging 30-35 percent below those one year earlier.

Spanish filbert exports during the first four months of 1982 were 1,553 tons (inshell), down 42 percent from the comparable period of 1981. Spanish exporters were also forced to reduce prices to rockbottom levels. The current average FOB price for shelled filberts from Spain is 44 percent below last year's level.

At 1,573 tons, U.S. exports of inshell filberts during the 1981/82 season were less than the previous season's total. Exports to West Germany and Canada, the leading markets dropped dramatically. Shipments of shelled filberts from the United States during the 1981/82 season were 845 tons, slightly below the 1980/81 level.

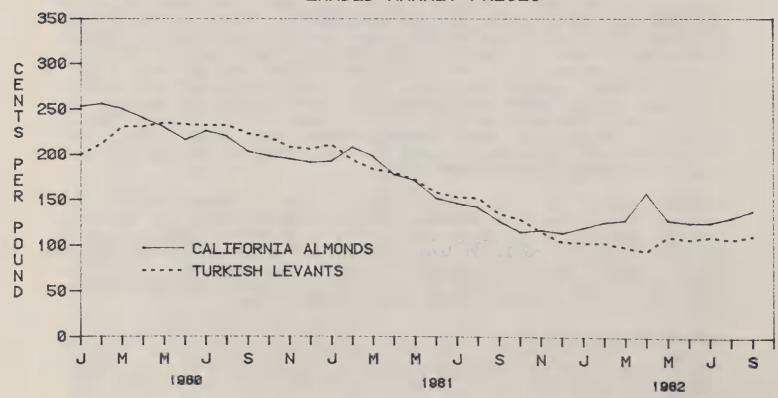
In 1982, government programs to assist filbert growers and exporters expanded in response to adverse marketing conditions. In January, 1982, the Spanish government granted a filbert export restitution of 35 pesetas per kilogram (\$0.32) limited to 2,000 tons (shelled basis) which will be in effect for the entire year. Despite the restitution, Spanish exports during 1982 are likely to decline below last year's level of 9,100 tons. Spain continues to encourage filbet exports through a 5.5 percent tax refund on exports.

As in the case of almonds, the EC Commission increased 1982 export restitutions for Italian shelled filberts from 9.67 to 20.00 ECU's per 100 kilograms (U.S. \$0.21 per kilogram). The increase, coupled with ample 1982 supplies, should spur increased Italian exports during the 1982/83 season.

Support prices for Turkish filberts during the 1982/83 season have been set at 150 lira per kilogram (\$0.89) for unshelled round filberts, and 140 lira per kilogram for pointed filberts.

[Kathleen Morre (202) 447-3470 and Bernadine M. Baker (202) 382-8891]

# SELECTED MONTHLY ALMOND AND FILBERT PRICES LANDED MARKET PRICES



Design   Part   Part	Country of Destination :		NDS, SHELLER : 1980/81	1981/82	ALMON 1979/80 ;	DS, INSHELL 1980/81:	1981/82	ALMOND:		ND PRES.: 1981/82
Mexico.   70A   369   162   203   192   56   373   20   102   10										
Other										1,032
Total										31
April   AMERICA   April   Ap	:_		72				11	/	25	22
Argonelius	Total	2,612	2,625	2,903	564	508	646	1,085	993	1,085
Chile. 196 78 50 25 6 1   Coloration. 78 101 95 1										
Colonicia						35				30
Venezuela   387   242   400   8   15   11   11   22   22   20   38   33   40   23   15   6   14   14   15   15   15   16   14   15   15   15   15   14   15   15										]
Total.	Venezuela:	387	242	400		15				3
	Other:	20	38	33	40	23	15	6	14	13
Eeglum=Lux	Total	1,141	833	1,120	128	73	26	40	77	7
Selgim-Lux	;									
Denmark   1,500		554	1.168	725	_		30	378	172	17
France: 6, 6,129 6,344 5,239 197 162 77 2,396 1,763 2 65mary, west 22,643 24,049 24,281 117 156 141 6,266 6,196 3 2 1621y. 2,780 1,075 462 37 - 19 138 116 10,166 6,196 37 - 19 138 116 10,166 6,196 37 - 20 156 175 37 - 20 156 175 175 37 - 20 156 175 175 175 175 175 175 175 175 175 175					5					2
Teally				5,239				2,398		2,32
Netherlands										5,51
United Kingdom										11 91
Other										2,47
A	Other	60	-		-					,
Fuseria	Total	47,655	41,214	39,591	431	341	357	13,046	11,577	11,435
Fuseria	:									
Finland. 361 312 439 18 87 143 NOTWAY. 1,759 1,361 2,009 35 22 31 164 220 Spain. 734 287 3 38 1 31 154 220 Spain. 734 287 3 38 1 31 31 Sweden. 3,242 3,080 2,880 63 - 19 235 117 Switzerland. 2,746 2,637 1,699 10 1,121 1,043 Other. 33 13 27 13 4 Total. 9,296 8,048 7,679 126 22 88 1,659 1,603 1 Total. 9,296 8,048 7,679 126 22 88 1,659 1,603 1 Total. 9,296 8,048 7,679 126 22 88 1,659 1,603 1 Switzerland. 9,296 8,048 7,679 126 22 88 1,659 1,603 1 Total. 9,296 8,048 7,679 126 22 88 1,659 1,603 1 Total. 9,296 8,048 7,679 126 22 88 1,659 1,603 1 Total. 9,296 8,048 7,679 126 22 88 1,659 1,603 1 Total. 9,296 8,048 7,679 126 22 88 1,659 1,603 1 Total. 9,296 275 21 7 7 1 5 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3		421	358	422	_	_	_	38	45	32
Spain						_				12
Sweden						22				26
Switzerland. 2,746 2,637 1,899 10 1,321 1,003 1   Total. 9,296 8,048 7,679 126 22 88 1,859 1,603 1    EAST EUROPE & RUSSIA						-				26
Other.         33         13         27         -         -         13         4           Total.         9,296         8,048         7,679         126         22         88         1,659         1,603         1           ERST EUROPE & RUSSIA Soviet Union.         5,080         4,789         4,355         -         -         -         -         -           Soviet Union.         5,080         4,789         4,355         -         <						_				88
AST EUROPE & RUSSIA  Soviet Union. 5,080 4,789 4,355						-	-			1
Soviet Union.   5,080    4,789    4,355	Total	9,296	8,048	7,679	126	22	88	1,859	1,603	1,57
MIDDLE EAST	FACT FURGOS & RUSSIA				<del></del>					
Behrain		5,080	4,789	4,355	-	-	_	-	-	18
Bahrain	MIDDLE EAST :									
Ruwait	Bahrain:					_		5		
Lebanon 246 365 876								-		4
Saudi Arabia.   644   1,084   1,214   12   88   6   181   121								55	84	3
Syria.         350         230         849         - <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>181</td><td>121</td><td>35</td></t<>								181	121	35
United Arab Emirates. 262 513 941 1 22								-	-	
Total. 2,095 3,080 4,858 33 167 53 255 246  AFRICA Algeria. 719 998 21 21 21 21 21 21 21 21 21 21 21 21 21 21 21 21 -	United Arab Emirates:	262				-	9			1 2
AFRICA  Algeria 719 998 21 21 2 2	Other									
Algeria	Total	2,095	3,080	4,858	33	167	53	255	246	48
Algeria	AFRICA :									
Egypt. 32 16 57 77 160 Rep South Africa. 221 341 356 1 6 2  Total. 1,209 1,434 459 1 104 162  ASIA & OCEANIA Australia. 811 694 1220 8 64 49 390 240  China (Mainland) 39 40 15 100				-	-	~	-	21	-	
Rep South Africa.					_	_	_		2	
Other					-	-	-	77	160	18
ASIA & OCEANIA  Australia				18	-	-	1	6	2	1
SIA & OCEANIA   811   694   1220   8   64   49   390   240	Total	1,209	1,434	459	-	-	1	104	162	19
Australia 811 694 1220 8 64 49 590 240 China (Mainland). 39 40 15 100	:									
China (Mainland). 39 40 15 100		811	694			64	49	390	240	33
China (falwar).  103 203 67 7 9 6 36 55  Hong Kong.  514 1,110 264 - 103 3,611 1 3  Japan.  7,023 7,051 8,610 273 91 22 2,140 2,045 2  Korea, Republic of 2 23 96 3 2 - 18 17  Korea, Republic of 2 23 96 3 2 - 18 17  Malaysia.  21 46 81 3  New Zealand.  143 150 109 2 30 63  Singapore.  285 305 264 63 1 5 66 93  Singapore.  285 305 264 63 1 5 66 93  Singapore.  287 22 202 1 2 3 745 2 736 2 605	China (Mainland):	39				-	47	- 33	72	12
Toda   Singapore   Singapore						9				17
Japan							3,611	1	3	
Korea, Republic of 2 23 96 3 2 - 18 17 Malaysia 21 46 81 3 Malaysia 143 150 109 2 30 63 New Zealand 1443 150 109 2 30 63 Singapore 285 305 264 63 1 5 66 93 Other 87 22 202 1 2 3 22 14		7,023	7,051	8,610						2,28
Malaysia. 21 46 60 - 2 30 63 New Zealand. 143 150 109 2 30 63 Singapore. 285 305 264 63 1 5 66 93 Other. 87 22 202 1 2 3 22 14	Korea, Republic of:	2				2	-			
Singapore						-	2			5
Other							5			14
Total	Other				1	2	3	22	14	4
	Total	9,061	9,783	11,819	486	272	3,745	2,736	2,605	3,19
Grand Total				72 794	1 768	1.383	4.916	19.125	17,263	18,07

<sup>--</sup>Denotes not available, unknown or not applicable.

Horticultural and Tropical Products Division, FAS, USDA

<sup>1/</sup> July/June/

# FILBERTS: EXPORTS FROM THE UNITED STATES MARKETING YEARS 1978/79 to 1980/81 1/ (Metric Tons)

Country of Destination :		INSHELL		1	SHE, LEC	
	1979/80	: 1980/81	: 1981/82	: 1979/8	0 : 1980/81	: 1981/82
Australia	308	232	185	12	8 229	132
Canada	448	1.176	658	26		392
Germany, West	1,841	1,936	437	22	0 —	88
Japan:				89	8 252	
Mexico:	157	133	109	3:	9 48	69
Venezuela:	48	73	94	50	6 55	41
Other	323	375	90	160	6 83	123
Total	3,125	3,925	1,573	1,770	0 856	845

#### FILBERTS: IMPORTS INTO THE UNITED STATES MARKETING YEARS 1979/80 to 1981/82 1/ (Metric Tons)

Country of Origin :	INSHELL					:		SHELLED	
	1979/80	: .	1980/81	1	1981/82	:	1979/80:	1980/81 :	1981/82
Italy					319		17	107	204
Spain			-				5	1 505	15
Turkey					5		1,925 101	1,525 136	1,572 131
Total					324		2,048	1,768	1,922

<sup>--</sup>Denotes not available, unknown or not applicable

SOURCE: U.S. Department of Commerce, Bureau of Census.

September 1982

Horticultural and Tropical Products Division, FAS, USDA

## CANADA, THE NUMBER ONE EXPORT MARKET FOR U.S. FRUIT AND VEGETABLES (Part II, Fresh Vegetables 1/)

Canada imported just over one million metric tons of fresh vegetables in 1981, up 11 percent from the previous year, and reversing a 3-year downward trend in vegetable imports. Half of this increase was due to a return to a more normal level of potato imports.

#### CANADA: IMPORTS OF FRESH VEGETABLES

ITEM :	Average 1970-74	:	Average 1975-79	: : 1980	: : 1981
:-			-1,000 met	ric tons	
:					
Potatoes 1/	118.8		186.0	113.5	162.4
Other vegetables:	544.2		724.0	791.1	845.0
Total vegetable imports:	663.0		910.0	904.6	1,007.4
:					-,,-
1/ Includes seed notations					

includes seed potatoes 1/

<sup>1/</sup> Year beginning August 1 of first year shown.

<sup>1/</sup> Part I appeared in the August issue of the Horticultural Products Review, FHORT 2-82. Two additional articles will follow.

The United States supplys about 90 percent of Canadian fresh vegetable imports. Few countries compete effectively with the United States and then only for a few commodities. Competition comes primarily from Mexico which produces fresh vegetables almost entirely for the winter and early spring market. Mexico's seasonality of production enables it to put its crops on the Canadian market outside of Canada's domestic market season, thus avoiding the seasonal tariff. Many U.S. vegetables, on the other hand, are marketed during the period of duty application when Canadian—grown crops are on the market. The principal import items from Mexico in descending order of importance are: tomatoes, cucumbers, bell peppers, green beans, and brussel sprouts.

Canadian import duties for most fresh vegetables, other than potatoes, are levied only on a seasonal basis corresponding to the domestic marketing period. The duties for selected vegetables destined for fresh market sale are as follows (in Canadian currency):

<u>Item</u>	Specified rate per 1b. 1/	Minimum rate 2/	Maximum duty period (weeks)
Asparagus	5.5¢	15%	8
Broccoli	2.5¢	15%	16
Carrots, baby	1.0¢	5%	40 3/
Carrots, other	0.5¢	None	40 3/
Cauliflower	1.0¢	5%	20 3/
Celery	2.0¢	15%	18
Cucumbers	2.25¢	15%	30 3/
Lettuce	1.25¢	15%	$16\overline{3}/$
Onions, green	2.5¢	12.5%	22 3/
Onions, other	1.5¢	15%	46 3/
Peppers	2.0¢	10%	12
Tomatoes	2.5¢	15%	32 3/

1/ The exchange rate in September 1982 was C\$1.00=US\$0.81.

2/ Applicable if the specified rate does not reach the minimum level.

3/ May be divided into 2 separate periods.

The beginning dates for the seasonal duty period vary from year to year and among the 3 customs regions (Maritime, Central and Western Provinces). The import duty for potatoes, year around, was C\$0.366 per cwt. in 1982 but will be reduced to 35 cents by 1987. A few items such as sweet potatoes, spinach and eggplant, enter duty-free throughout the year.

In 1979, a fast track-system of import surtaxes, to be imposed at times of unusually low prices, was instituted. Under this system, a surtax on imports equal to the difference between the FOB price and a benchmark price (85 percent of the average price of the past 3 years or 90 percent of the average price of the past 5 years) can be imposed. For a small list of named commodities, including lettuce, potatoes, strawberries and cherries. The process of recommending the placement of a surtax is automatic.

For other commodities, a decision on imposing the surtax must be made within 20 days of a grower request. Once in place, the surtax can remain for up to 180 days. Despite some grower requests, the surtax was not utilized during 1979, 1980 and 1981.

CANADIAN IMPORTS OF FRESH VEGETABLES, 1981

	Total	Imports :	Imports F	
Fresh Vegetables :	Quantity	: Value <u>1</u> /:	Quantity	: Value <u>l</u> /
•	Metric Tons	C\$1,000	Metric Tons	C\$1,000
Artichokes	2,382	2,010	2,325	1,947
Asparagus	7,208	11,778	7,158	11,687
Beans, Green and Wax	8,779	7,439	8,230	6,915
Broccoli	31,960	19,304	31,954	19,300
Brussels Sprouts	4,578	3,111	4,091	2,705
Cabbage:	39,156	8,091	39,068	8,060
Carrots:	52,319	15,436	52,312	15,434
Cauliflower:	21,829	15,682	21,776	15,646
Celery:	80,484	30,064	80,483	30,062
Corn	16,664	5,704	16,664	5,704
Cucumbers:	36.434	17,090	26,537	12,257
Lettuce	209,550	67,802	209,368	67,697
Mushrooms	1,272	2,374	1,272	2,372
Onions, Green:	19,114	12,405	18,927	12,283
Onions, Other	55,071	24,196	51,700	22,488
Parsnips	1,433	520	1,433	519
Peas, Green	2,403	1,732	2,181	1,470
Peppers	35,959	27,076	31,630	22,619
Potatoes, Seed	5,854	1,263	5,854	1,263
Potatoes, Sweet	12,003	5,763	9,051	4,228
Potatoes, Other	156,522	43,931	156,521	43,929
Radishes	12,753	6,176	12,738	6,170
Rappini	1,138	756	1,138	756
Spinach	9,794	5,354	9,794	5,353
Tomatoes	131,531	91,347	112,970	70,128
Other Fresh Vegetables	51,215	29,975	45,404	25,478
concr resur vegetantes	21,212	20,010	47,404	27,470
Total Fresh Vegetables:	1007,405	456,379	960,579	416,470

1/ In 1981 the average exchange rate was C\$1.00 per US\$0.84.

SOURCE: Official Trade of Canada.

Canadian imports of fresh asparagus increased 69 percent from 4,258 tons in 1971 to 7,208 tons in 1981. Domestic production for the fresh market remained more or less constant at 2,600 tons. As a result, imports increased their share of total supply from 62 percent in 1971 to 73 percent in 1981, the United States increased its share of the import market to 99 percent in 1981 after slipping to 91 percent in 1977. Mexico is the only competitor.

Consumption of fresh <u>broccoli</u> in Canada rose rapidly during the 1970's. Annual per capita consumption more than tripled, going from .26 kilogram in 1970 to .83 kilograms in 1978. Imports grew faster than domestic production and accounted for most of the increase in consumption. Import share of total fresh broccoli supply in 1981 was around 90 percent. Shipments from the United States, which comprise practically all of broccoli imports, quadrupled between 1971 and 1980.

Imports of green and wax beans have fluctuated inversely with domestic production. In 1980, imports provided 18 percent of total supply. The United States supplied 94 percent of imports in 1981. Mexico competes primarily with Florida for the December to May market.

Cabbage imports increased rapidly during the early 1970's, peaked in 1976, and then declined as domestic production increased. Imports consequently declined in proportion to total supplies from 36 percent during the first half of the 1970's to 19 percent in 1980. The United States is the only important supplier.

Imports of <u>cauliflower</u>, virtually all from the United States, rose from 5,775 tons in 1971 to 21,829 tons and 30 percent of total supply in 1981.

Celery imports rose an average of four percent per year during the 1970's, reaching 80,484 tons in 1981 and providing three-fourths of the fresh celery eaten in Canada. About 95 percent of the imports arrive outside of the Canadian production season of August to October. The United States is the sole supplier to this market.

Total imports of <u>carrots</u> into Canada declined from the mid-1960's to the mid-1970's but rebounded in 1977-79 to an average of 39,000 tons annually. The United States is the only supplier.

Canadian production has met most of the growth in domestic consumption. Exports, destined mostly for the United States, increased by 65 percent between 1970 and 1980 and in recent years have been almost as big as imports. The heaviest volume of imports arrives during the spring and summer. Most exports are shipped during the fall and winter months.

Canadian imports of <u>cucumbers</u> increased rapidly in the early 1970's but have since leveled off. Imports accounted for 36 percent of domestic consumption in 1980.

Increased competition from Mexico caused the U.S. market share to decline from 94 percent in the early 1960's to the current level of approximately 68 percent. The bulk of Mexico's shipments enter the Canadian market during the first four months of the year, outside of the marketing season for domestic cucumbers. Most of the shipments from the United States, however, coincide with the domestic season and are assessed the seasonal tariff.

In 1981, <u>lettuce</u> ranked first among fresh vegetable imports in terms of volume and second in terms of value—exceeded only by tomatoes. Imports increased steadily throughout the sixties and first half of the seventies but have since leveled off.

From November to May, Canadian consumption is completely dependent on imports which overall have averaged more than 80 percent of annual supply since the mid-1960's. All imports originate in the United States.

Total imports of onions experienced solid gains throughout the 1960's to the mid-1970's. From an average of 32,024 tons imported during 1960-64, imports peaked at 83,387 metric tons in 1976, a 53-percent jump over 1975 due to a surge in imports of dry onions. Contributing to increased imports for that year was a 13-percent drop in domestic production combined with an 18-percent decline in stocks.

Imports of dry onions fluctuate sharply while imports of green onions vary only moderately from a rising trend line. By 1979, imports of dry onions had dropped 35 percent from the 1976 high while production had risen sharply. Meanwhile, green onion imports had risen 25 percent. In 1981, imports of all onions totaled 74,185 tons, with dry onions comprising about 74 percent of this figure. In general, imports provide about 35 percent of total onion availability. The United States is the dominant supplier, with over 97 percent of the import market.

Total imports of fresh peppers, as well as imports from the United States, increased during the 1970's, but as in the previous decade, the U.S. share tended to decline. Total imports rose from 12,634 tons in 1970 to 34,621 tons in 1980, but the U.S. share dropped from 90 percent to 80 percent. In 1981, however, The U.S. share rose to 88 percent because of reduced shipments from Mexico, the principal competitor.

Peppers are a relatively minor crop in Canada, consequently, imports make up a major portion of domestic consumption, averaging approximately 80 percent. Supplies from the United States are spread throughout the year with one-third entering during Canada's main production season which runs from the end of July through October. Mexican peppers enter Canada from December through March. In 1979, the Canadian seasonal tariff on imports of fresh peppers was increased from 1 cent per pound to 2 cents per pound and the period of application was increased from a maximum of 8 weeks to 12 weeks.

Canadian imports of table potatoes rose to a record level of over 232,000 tons in 1977, declined to under 105,000 tons in 1980, but recovered to 156,522 tons in 1981. The high level of imports in 1977 was apparently in response to Canada's exports of large quantities of table stock to the drought-stricken European market during the last quarter of 1976 and the first quarter of 1977.

In 1978, imports dropped 37 percent from the previous year's high. Depressed production in California, where the spring crop provides the bulk of Canada's import needs, contributed to this decline. Imports were down in 1980 because of a record Canadian crop and low domestic prices. Since 1979, Canada has been a net potato exporter. The United States supplies virtually all of Canada's potato imports which are largely for the western provinces. Summer is the main import season.

Tomatoes rank the highest among imported vegetables in terms of value. Imports grew steadily throughtout the 1970's, rising from 87,223 tons in 1971 to 131,531 tons in 1981. The U.S. share rose from 64 percent during 1970-74 to 80 percent during 1975-79. Reduced shipments from Mexico, the principal competitor for the winter market, allowed the United States to increase its share to 86 percent in 1981.

The bulk of Mexico's shipments occur from January to May. This is the time when Canadian tomatoes are commercially unavailable and when practically all competition is with Florida. Mexico supplies approximately 95 percent of the tomatoes imported into Western Canada during this time and 30 to 50 percent of those imported into Eastern Canada. From May to December, however, the United States is the dominant supplier, but must compete with Canadian tomatoes which are protected by the seasonal import tariff.

In 1980, imports accounted for 25 percent of Canadian tomato consumption. The average for the past decade was 22.4 percent. The seasonal import tariff was increased in 1979 from 1.5 cents to 2.5 cents per pound or a minimum duty of 15 percent.

Daniel Martinez

Commodity :	100	QUANTITY AND ORIGIN	: NIS	U.S.	: Commodity :	Ġ.	QUANTITY AND ORIGIN	ICIN :	U.S.
year	U.S.	Other	Total	Market	and	U.S.	Other	Total	Market
ARTICHOKE:		Metric Tons		Percent	BRUSSELS SPROUTS:		Metric Tons-	JSSL	Percent
Average 1960-1964 1965-1969 1970-1974	1,564	38	1,565	99.9		1,713 1,495 2,023	333 565 569	2,046 2,060 2,592	83.7 72.6 78.0
Annual 1976. 1977. 1978. 1979. 1980.	2,096 1,737 1,504 1,794 1,826 2,325	20 40 79 57	2,117 1,787 1,545 1,873 1,855 2,382	99.00 97.2 98.3 98.4	1976. 1977. 1978. 1979. 1980.	2,489 1,807 1,485 2,343 2,878 4,091	551 874 343 538 470 487	3,040 2,681 1,828 2,881 3,348 4,578	81.9 67.4 81.2 81.3 86.0
ASPARAGUS: Average 1960-1964 1965-1969 1970-1974	2,372 3,358 4,520 5,113	63 145 298 356	2,435 3,503 4,818 5,469	97.4 95.8 93.8	САВВАGE: :Average :1960-1964 :1965-1969 :1970-1974	30,904 34,842 43,926 49,327	190 266 341 795	31,094 35,108 44,267 50,122	99.4 99.2 99.2 98.4
Annual 1976 1977 1978 1979 1980	4,736 4,324 5,158 5,807 7,122	389 428 395 274 212 50	5,125 4,752 5,553 6,081 7,334 7,208	92.4 91.0 92.9 95.5 97.1	1976 1977 1978 1978 1980	57,004 45,852 47,365 43,961 31,181 39,068	2,474 151 1,010 88	57,004 46,722 49,839 44,112 32,191 39,156	98.1 95.0 99.7 96.9
BEANS, GREEN & WAX: WAX: AVETAGE 1960-1964. 1975-1974.	5,595	48 98 338 382	5,643 5,467 7,074 7,712	99.1 98.2 95.2 95.0	.CARROTS: .Verage .1960-1964 .1965-1969 .1970-1974	36,282 35,025 31,481 36,592	122	36,290 35,037 31,488 36,599	666666666666666666666666666666666666666
Annual 1976. 1977. 1978. 1980.	8,505 6,951 6,9802 7,587 8,522 8,530	280 509 400 506 586 549	8,785 7,460 7,202 8,093 9,108 8,779	96.8 93.2 93.7 93.6	Annual 1976 1977 1978 1978 1980	31,978 37,646 41,420 38,047 38,153 52,312	11 18	32,001 37,662 41,420 38,047 38,153 52,319	99.9 100.0 100.0 100.0
BROCCOL I: Average 1960-1964 1965-1969 1970-1974	9,637	283	9,920	99.8	.CAULIFLOWER: Average 1960-1964 1965-1969 1970-1974	6,702 5,430 9,637 11,294	3 14 283 7	6,705 5,444 9,920 11,301	99.99 97.79 99.99
Annual 1976. 1977. 1978. 1979.	18,089 21,342 22,715 26,567 27,918 31,954	15 2 2 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	18,098 21,358 22,717 26,582 27,943 31,960		Annual 1976. 1977. 1978. 1979. 1980.	12,085 11,524 9,386 14,099 15,131 21,776	50 80 0 80 2	12,087 11,524 9,422 14,099 15,192 21,829	999.9 100.0 100.0 100.0 100.0 100.0
Denvites nut avail	avallable, unk	unknown, or not ap	applicable.						

SOUNCE: U.S. Department of Agriculture

October 1982

CANADIAN IMPORTS OF SELECTED FRESH VEGETABLES

Horticultural and Tropical Products Division, FAS/USDA

---Denotes not available, unknown, or not applicable.

SOURCE: U.S. Department of Agriculture

October 1982

U.S. Market	Share	98.7 100.0 100.0 98.8	97.9 96.0 100.0 100.0 99.8	99.9 99.7 97.1	99.0 99.0 96.6 98.3	90.3	97.0 87.2 95.8 92.1 97.2	100.0	100.0 100.0 100.0 100.0 100.0 100.0
1	Total :	475 864 1,160 686	484 348 259 1,066 1,224 1,272	5,349 7,172 9,286 12,377	12,345 11,207 11,869 15,779 16,856	37,259 54,487	71,044 57,102 53,761 46,541 53,629 55,071	 544 680 940	944 964 884 783 1,433
QUANTITY AND ORIGIN	other :	\$ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	11 1 1 2 1	25 273 278	123 110 459 532 284 187	3,617	2,166 7,291 2,238 3,659 1,524 3,371	1111	
	U.S.	469 864 1,160 678	474 334 259 1,066 1,222 1,272	5,347 7,147 9,013 12,099	12,222 11,097 11,510 15,247 16,572	33,642 51,040	68,878 49,811 51,523 42,882 52,105 51,700	544 680 940	944 964 884 783 986 1,433
: Commodity :	Year	MUSHRODMS: AVETAGE 1960-1964 1965-1969 1970-1974	Annual 1976 1977 1978 1979 1980	ONIONS, GREEN 1/ Average 1960-1964 1965-1969 1970-1974	Annual 1976 1977 1978 1979 1980	ONIONS, OTHER: Average 1960-1964 1965-1969 1970-1974	Annual 1976 1977 1979 1980	PARSINPS: Average 1960-1964 1965-1969 1970-1974	Annual 1976 1977 1978 1978 1980
U.S. Market	Share	100.0 100.0 100.0 100.0	100.0 100.0 100.0 100.0 99.9	100.0 100.0 100.0 99.9	99.8 100.0 100.0 100.0 99.9	93.9 83.5 72.2	74.0 68.0 72.8 68.3 67.9	99.8 100.0 99.9 99.9	99 99 99 99 99 99 99 99 99 99 99 99 99
	: Total :	46,581 52,379 59,304 69,795	69,823 67,026 69,982 75,035 78,815 80,484	9,412 12,034 18,628	21,630 19,067 18,709 18,819 17,981	12,361 15,313 19,181 30,145	32,264 30,580 31,578 32,516 34,271 36,434	81,274 106,051 136,592 188,958	189,280 192,852 192,907 199,075 197,776 209,550
JANTITY AND ORIGIN	OtherMetric Tons-			1100	36       4	750 2,519 5,838 8,372	8,386 9,773 8,597 10,311 10,992 9,897	133	175 89 216 643 274 182
in and a second	U.S. :	46,581 52,379 59,304 69,795	69,823 67,026 69,982 75,035 78,809 80,483	9,412 12,034 18,621	21,594 19,067 18,709 18,819 17,977	11,611 12,794 13,343 21,773	23,878 20,807 22,981 22,205 23,279 26,537	81,141 106,051 136,534 188,730	189, 105 192, 763 192, 691 198, 432 197, 502 209, 368
Commodity :	Year	CELERY: Average 1960–1964 1965–1969 1970–1974	Annual 1976. 1978. 1979. 1980.	CORN; SWEET: Average 1960-1964 1965-1969 1970-1974	Annual 1976. 1977. 1978. 1979.	CUCUMBERS: Average 1960-1964. 1965-1969. 1970-1974.	Annual 1976 1977 1978 1980	LETTUCE: Average 1960–1964. 1965–1969. 1970–1974.	Annual 1976. 1977. 1978. 1978. 1980. 1981. 1981.

SOURCE: U.S. Department of Agriculture

October 1982

CANADIAN IMPORTS OF SELECTED FRESH VEGETABLES

and	U.S.	Other	Total	: Market	and	U.S.	Other .	Total	Share
PEAS, GREEN: Average 1960-1964 1965-1969 1970-1974	528 258 258 566 1,118	Metric Tons 213 202 299 164	741 460 865 1,282	71.3 56.1 65.4 87.2	POTATOES, OTHER: Average: 1960-1964. 1965-1969. 1970-1974.	91,882 92,281 115,162 171,861	Metric lons. 38 44 8	91,882 92,319 115,166 171,869	100.0 100.0 99.9 99.9
Annual 1976. 1977. 1978. 1980.	803 1,260 1,311 1,165 1,202 1,118	162 173 173 145 281 164	965 1,432 1,484 1,310 1,483 1,282	83.2 88.3 88.3 88.9 81.1	Annual 1976. 1977. 1978. 1980.	188,540 232,148 145,977 154,935 104,722 156,521	30 4 1 7 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	188,570 232,152 145,977 154,938 104,793 156,522	99.99.99.99.99.99.99.99.99.99.99.99.99.
PEPPERS: Average 1960-1964. 1965-1970. 1975-1974.	6,618 10,012 14,312 23,793	305 961 2,762 4,306	6,923 10,973 17,074 28,099	95.6 91.2 83.8 84.7	RADISHES: Average 1960-1964 1965-1969 1970-1974	7,841	w4	7,844	1 1 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
Annual 1976. 1977. 1978. 1979. 1980.	23,758 22,666 24,592 26,594 27,697 31,630	3,735 4,641 5,815 5,094 6,984 4,329	27,493 27,307 30,407 31,688 34,681 35,959	86.4 83.0 80.9 83.9 88.0	Annual 1976. 1977. 1978. 1979.	9,732 10,912 10,961 10,891 11,810 12,738	1288831	9,732 10,915 10,964 10,900 11,839 12,753	100.0 99.99.99.99.88.89.99.89
POTATOES, SEED: Average 1960-1964. 1965-1969. 1970-1974.	4,359 3,746 3,610 14,100		4,359 3,746 3,610 14,100	100.0 100.0 100.0	SPINACH: Average 1960-1964 1965-1969 1970-1974	3,439 3,375 4,385 6,662	75 72 75 75	3,467 3,447 4,387 6,666	99.2 97.9 99.9 99.9
Annual 1976. 1977. 1978. 1979. 1980.	9,806 20,181 20,569 14,515 8,667 5,854		9,806 20,181 14,569 14,515 8,667 5,854	100.00 1000.0 1000.0 1000.0	Annual 1976. 1977. 1978. 1980.	6,184 7,457 7,347 7,566 7,980 9,794	1 2 3 1 2 8	6,192 7,459 7,348 7,569 7,982 9,794	99 99.99 99.99 99.99
POTATOES, SWEET: Average 1960-1964 1965-1969 1970-1974	4,212 3,947 5,158 7,616	16 84 615 1,301	4,228 4,031 5,773 8,917	99.6 97.9 89.3 4.58	TOMATOES: Average 1960-1964. 1965-1969. 1970-1974.	46,862 52,465 63,656 92,422	27,229 34,357 35,929 24,586	74,091 86,822 99,585 117,008	63.2 60.4 63.9 79.0
Annual 1976. 1978. 1978. 1999.	8,382 7,217 7,985 8,838 7,917 9,051	1,286 1,248 1,228 1,669 2,370 2,950	9,668 8,465 9,213 10,507 12,003	86.7 85.3 86.7 77.0 75.4	Annual 1976. 1977. 1978. 1980.	93,928 80,987 92,359 106,215 116,598 112,970	23,727 31,158 29,954 20,850 19,900 18,561	117,655 112,145 122,313 122,065 136,498 131,531	97 7 7 88 8 8 7 7 7 8 8 8 9 9 9 9 9 9 9

## HORTICULTURAL MARKETS

### KOREAN RESTRICTIONS LIMIT U.S. EXPORTS

With a population of 39 million and a per capita GNP approaching \$2,000. the Republic of Korea should be a substantial customer for U.S. horticultural products. However, quantitative import restrictions, originally imposed for balance of payment reasons, severely limit the market for most of these products.

U.S. exports of horticultural products to Korea were valued at \$14.3 million in 1981. Over a third of these exports were raisins for which importation was liberalized in that year. Frozen concentrated orange juice (\$1.8 million) was the second leading export item. The remaining exports consisted of an array of products used primarily by the tourist hotels.

Korea classifies agricultural imports into three categories—automatic approval, import surveillance, and import restricted. Automatic approval items are imported with no non-tariff restrictions. Under the import surveillance category, products may be freely imported until the government determines that the import level is excessive and to the detriment of the economy or a particular industry. If such a determination is made, restrictions may be imposed. Products on the restricted list can only be imported with the prior approval of a government agency, generally the Ministry of Agriculture and Fisheries (MAF).

Most horticultural products are on the import restricted list. Major exceptions are raisins, dried prunes, and almonds. Raisins and prunes were moved to the automatic approval list in 1981. Almonds are subject to a special import system under which the total value of imports is determined by the value of Korean chestnut exports.

Products on the restricted list may be imported for tourist hotel use provided they are approved by the Ministry of Transportation. This Ministry determines the import levels for hotel use after consultations with MAF.

Although orange juice is on the restricted list, significant quantities are being authorized for importation. These imports must be blended with locally produced juice for sale on the domestic market. Imports for hotel use do not have to be blended.

U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO KOREA

Commodity	1980	1981	1980	1981
:	Metri	ic Tons	\$1,	000
Fresh fruit:	266	316	129	248
Dried fruit:	606	2,160	1,320	5,105
Raisins:	601	2,137	1,308	5,059
Canned fruit:	851	1,210	825	1,142
Cocktail:	481	663	443	607
Pineapple	146	430	132	361
Fruit juices 1/:	2,107	2,223	3,168	3,210
Citrus	2,004	2,104	2,882	2,644
Noncitrus	103	119	286	566
Fresh or chilled vegetables:	1	106	1	126
Dehydrated vegetables:	361	468	788	1,059
Onions:	275	295	642	664
Frozen vegetables:	146	99	93	78
Canned vegetables:	631	539	610	551
Tree nuts:	65	47	256	223
Other:			1,863	2,517
Potato chips, sticks:	170	119	282	217
Blended foods, Nec	74	254	154	886
Grand Total			9,053	14,259

1/ Volume in 1,000 gallons

Source: U.S. Department of Commerce

October 1982 Horticultural and Tropical Products Division, USDA/FAS

	# AUGUST # FROW 1981 # 1982 # AUG:80S- # 1982 # AUG:80S-	PERCENT	0,	4,142 -100 -85			1	2,214 -100 -81 7099		-100	*		+15	-23	-9 +1	339,467 -24 -9			2,412 -9 -16	-100	34 -100	-95		1	547 -70 -68		4 1	185		* * *		7+395 -75 -59		+ 108	1.915 -100 +76		389237	1		-11	ŧ		828	-47	38 -100 -97	624	528 +5	1,380 +49 -21	513 +18
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SELECTED HORTICULTURAL PRODUCTS AUGUST AND SEASON-AUGUS	COMMODITY/COUNTRY  AND BEGINNING OF SEASON :-	APRICOTS. CANNED CHINE 13	TOTAL EC-TEN	DENMARK	GERMANY, FED. REP NETHERLANDS	OTHER EUROPE		TOTAL EUROPE	BERMUDA AND CARIBBEAN	LAPAN	OTHER COUNTRIES	CANADA	TOTAL EC-TENs.s.s.s.s.s.s.s.s.s.s.s.s.s.s.s.s.s.s.	GERMANY FED REP.	GPEEE	NETHERLAMDS	OTHER EUROPE	NOREDERA	OTHER CONTRACTOR	LATIN AMERICABERMUDA AND CARIBBEAN	UAPAR	WORLD TOTAL	PEACHES, CALNED (JUNF 1)	TOTAL ECHTEN	GERMANY, FED. REP.	METHER ANDS	OTHER EUROPE		OTHER CONCESSOR	LATIN AMERICA	HONG KORGENOUS OF THE PROPERTY	OTHER COUNTRIES					SEPTEMBER 1982

SELECTED

	AUGUST : FROM 1981	1	PERCENT	7101	3,586 *** +20		:	-100	: :	1		+367	:	-39		19,588 4185 +9	+240		+62	-100	11	3954		3 -100 -97	-100	***		-100	+37																			
QUANTITY OF U.S. EXPORTS.	SEASON- AUGI		METRIC TONS)	6	2,988	145	533	162	159	1 0	67647	1.613	574	1,979	er en	18+035	26+935		2,360	196	6 8 6	89 5		81	363	182	66	254	3,735																			
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N N		1981	TONS 3	409	416	14	222	"	11	129	100	in i	543	205	511	1,705		1,542	4 254 153	100	1,487	195	287	1,805	113	10 CO	688 5 662	258	) 4	1,642	10,361		3,699,503	235,353	46 959 85 434	239,595	61,638	4.500	740,148	2,273	53,677	66,501	449.069	625,796	185,747			
QUANTITY 0		1982	CIN METRIC	70	4.2	1	13		1	53	4 !	13	10	18	89	251		229	805	3.5	257	3.0	185	284	22	17	159	15	• !	100	1,434	(GALLOH)			3-054	20,158			261,561		8,189							
URAL PRODUCTS :	AUGUST	1981		110	7, 1		מיום	11	*	đ	1 1	4	22 2	27		190		248	366	19	151	25	15	140	9 4 6	68	19	76	1	127	1,136		556,656	55,528 55,528	29.736	11,468	11		118,501	:	1,680	4.890	230,922	45.691	12,401			
SELECTED HORTICULTURAL PRODUCTS: GUANTITY OF U.S. E AUGUST AND SEASON-AUGUST 1982, MITH COMPARISONS	COMMODITY/COUNTRY	SEGINNING OF SEASON :	**	CANADA	TOTAL EC-TEN	DENKARK	GERMANY FED REP	ITALY	NE THER LANDS.	UNITED KINGDOM	FINLAND	SEEDE Version	TOTAL EUROPE	LATIN AMERICA	JAPAN	WURLD TUTAL	GNIGNS, DEHYDRATED (JAN 1):	CANADA	HOTAL ECHTENSOS	DENMARK	GERMANY FED. REP.	G K E C C C C C C C C C C C C C C C C C C	NETHER PROS.	UNITED KINGDOM	FINLAND	SEPURTO	TOTAL FUEDPE	LATIN AMERICA	HONG KONG	OTHER COUNTRIES	MORLD TOTAL	WINES, FROM FRESH GRAPES JAN:	CANADA	SELGIUM-LUX	CENTRARY OF STREET	GERMANY, FED. REP.	IRELAVD	I TALY a	UNITED KINGDOM	FINLAND	NORKE AV	0 THEX.	TOTAL FURUPE.	BERMUDA AND CARIBBEAN	LAPAN BOOG BOOG BOOG BOOG BOOG BOOG BOOG BOO	OTHER COUNTRIES		

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